

POWERED BY INTELLECT  
DRIVEN BY VALUES



SECURITY  
SOLUTIONS



# SECURITY PROFILE



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## NEO: AN INTRODUCTION

Neo Security Solutions is a division of Neo Technologies (Pty) Ltd. Neo is strong, skilled and experienced in everything security. We Reduce Risk, Reduce Cost & Increase Safety. We believe in growing strong, long standing relationships with our clients. We take pride in what we do. Our focus is on providing the latest security technologies, project management, quality installations, maintenance and after sales service.

Our business is to provide peace of mind. We understand that the nature of Security Solutions is more critical after the sale and we are optimally positioned to deliver on after sales service and maintenance. Our clients consist of over 800 corporate and government departments.

We have the flexibility without the usual red tape, to respond to your needs much faster and with results, thus reducing your down time and maintaining you're required up time.

Our business model lends itself to large, medium, small and sub-contractual work.

## OUR VISION

Our purpose is to always compound our skills in order to keep up with new security technologies. Provide clients with the latest innovative technology systems and we continuously focus on ensuring excellent service. We delight our customers by providing them with more than just a security solution.

Our Quality Policy

- we will deliver products and installations on time and within budget
- we will comply with relevant Security standards and regulation authorities
- we will measure and seek to continuously improve the products we provide and our performance
- we will measure, record and report on our deliverables to ensure we monitor and deliver to the highest quality standards
- we will manage our deliverables by adhering to our proven Project Management methodology

## OUR B-BBEE LEVEL

Neo is Proud to be rated a level 1 B-BBEE contributor.

## AREA OF WORK

Neo Security Solutions services projects mainly in South Africa, but also services projects in:

Angola  
Botswana  
Democratic Republic of Congo  
Lesotho  
Mauritius  
Mozambique  
Namibia  
Nigeria  
Uganda  
Zambia  
Zimbabwe

## NATURE OF WORK

Access Control  
Intrusion Detection  
Management Systems  
Cabling Solutions  
Fibre Solutions  
Network Solutions  
Parking Guidance/Monitoring Systems  
Video Surveillance  
Public Address Systems  
ClearVu Fencing

## OUR SERVICE PROMISE

Our Project Managers, adhere to our proven project methodology that mitigates project risks and satisfies all areas of delivery ensuring peace of mind throughout any sized project.

We take care to document, report and prove our deliverables.

We place an extremely high focus on after sales service as we believe this is just as; if not more; important than the project itself.

## HEALTH AND SAFETY

Occupational Health & Safety is of utmost importance. We adhere to site specific OHS requirements and regulations. We deliver OHS files in accordance with your site specific requirements.

## ELECTRONIC SECURITY

Security needs are continuously changing at a rapid rate. Risks are increasing. New threats are emerging. Protecting your assets-customers, employees, property and data-is still at the core of your security strategy. Every business' aim is to reduce risk, mitigate liability, protect revenue streams, and reduce operating costs and insurance premiums.

Rely on Neo Technologies for a comprehensive physical security solution that includes risk analysis and design, full system integration, and industry leading technologies.

We have gained the technical expertise and resources that keeps you up-to-date on the latest security products, applications, industry trends, standards and emerging technologies. Neo's experienced sales specialists and technical experts draw on years of experience and training to identify and specify products and solutions for the most sophisticated security deployments.

## NEO'S SOLUTIONS FOR ALL YOUR SECURITY-RELATED NEEDS

### Video Surveillance:

- Analog cameras
- Network cameras
- Camera lenses
- Camera housings
- Video encoders
- Illuminators
- Displays
- Adapters
- Thermal cameras
- Consoles

## INFRASTRUCTURE

- Copper cabling
- Fiber cabling
- Racks and cabinets
- Network switches
- Power over Ethernet (PoE) Media converters
- Power cabling
- Wireless device

## ACCESS CONTROL & MASS NOTIFICATION

- Perimeter detection controls
- Controllers
- Credentials
- Strikes, locks and request-to-exit (REX)
- Motion and perimeter detection
- Readers
- Door-locking hardware
- Biometrics
- Public address systems
- Boom Gates
- Speakers
- Microphones
- Amplifiers
- Emergency phones
- Alarms
- Intercoms

## WHY CHOOSE NEO?

### Professional and personal:

We have a strong track record of working with blue-chip clients. We build a close working relationship with our customers to ensure that their systems evolve to meet changing industry needs.

### Established and experienced:

Our extensive expertise has been built up over many years, so we can offer customers a long-term, lasting partnership. What does this mean in practice?

### One point of contact:

We provide organisations with a 'one-stop shop' for all their security needs. Our solutions are designed to meet widely varying needs: from standalone branches to multi-site organisations.

### Seamless integration:

By integrating our security systems with IT, HR and building management systems, you can benefit from cost savings, improved people management and greater efficiency.

## SUMMARY

Our expertise, combined with the quality and reliability of our integrated security systems, allows institutions to meet all of their existing and emerging security challenges. [www.neo.co.za](http://www.neo.co.za)